

TENNESSEE REGULATORY AUTHORITY



Deborah Taylor Tate, Chairman
Pat Miller, Director
Sara Kyle, Director
Ron Jones, Director

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

December 11, 2003

Mr. Mike Bono
Computer Network Technology Corporation
6000 Nathan Lane North
Minneapolis, Minnesota 55442

RE: Docket # 03-00612

Dear Mr. Bono:

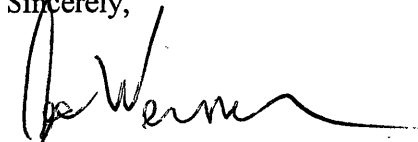
CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Computer Network Technology Corporation's application for a Certificate of Convenience and Necessity to provide competing facilities-based local services in Tennessee, you are requested to provide the following information:

1. Pursuant to Tennessee Code Annotated, Section 65-4-125, the following will be due to the Tennessee Regulatory Authority ("TRA"), prior to completing the processing of your application for a Certificate of Public Convenience and Necessity:
 1. A corporate surety bond in the amount of \$20,000; or
 2. An irrevocable letter of credit in the amount of \$20,000; or
 3. Documentary evidence that you own and operate equipment facilities in Tennessee worth more than \$5,000,000.
2. Please provide projections for 2004, 2005 and 2006. They can be provided under seal as confidential records. In the alternative, please provide an explanation as to why the Net Loss for CNT more than doubled from year-end 2002 to year-end 2003. Please provide projections indicating when the Company expects to show a gain in net income.
3. Please provide a Toll Dialing Parity Plan or a statement that states that prior to offering voice grade service CNT will amend their application and file a Toll Dialing Parity Plan.
4. Please provide answers to the Numbering Issues as referred to in number 11 of your application or a statement stating that you will amend your application and provide the answers to the numbering issues prior to offering other than private line special access service.

5. Please provide a statement indicating that you will amend your application and provide a statement of compliance with Tenn. Code Ann. § 65-21-114 prior to offering voice grade service.

Please provide this information by December 15, 2003. If you have any questions concerning this request or need additional information, please call Patsy Fulton at 615-741-2904 ext. 193.

Sincerely,

A handwritten signature in black ink, appearing to read "Joe Werner", with a long horizontal flourish extending to the right.

Joe Werner
Telecommunications Chief
Cc: Docket file